

FOR IMMEDIATE RELEASE

HFA Delivers Licensing Services for Music's Biggest Night®

New York, January 26, 2012: The Harry Fox Agency, Inc. (HFA), the nation's leading provider of rights management, licensing, and royalty services for the music industry has announced its continued collaboration with The Recording Academy[®] to license its on-demand listening service of this year's GRAMMY[®]-nominated tracks posted for member voter consideration.

For the fifth year in a row, HFA provided The Recording Academy with licensing research and clearance services for the GRAMMY voting process. HFA identified tracks for various nominated albums in award categories, matched the sound recordings to the publishing ownership information and quickly secured a high volume of mechanical and synchronization licenses for both HFA-represented and non-represented material. In a few short weeks, HFA was able to clear GRAMMY-nominated content over a diverse range of categories including Latin, Jazz, Gospel, Pop, R&B, Blues, Folk, Reggae, World, Musical Shows, Children's, Instrumentals and Chorals. These expeditious results highlight HFA's robust resources and the level of copyright expertise resident at HFA.

"The strength of our database, as well as the depth of our industry knowledge and our extensive publisher relationships, is critical to the success of this project. We are pleased to once again work with The Recording Academy and look forward to supporting Music's Biggest Night[®] in the future," commented Gary Churgin, President & CEO of HFA.

"We are excited to continue our partnership with HFA and offer our voters the ability to listen to nominated tracks for GRAMMY consideration," said President/CEO of The Recording Academy Neil Portnow. "With such a high volume of clearances needed, the staff at HFA did an amazing job of obtaining licenses for many of this year's nominated recordings across various genres and we couldn't be more pleased with the results."

About HFA

HFA is the nation's leading provider of rights management, licensing and royalty services for the music industry. With over 46,000 music publishing clients, HFA issues the largest number of licenses for the use of music in both physical and digital distribution formats. HFA also serves the D.I.Y. market with Songfile®, the company's fast and easy online licensing tool. HFA's service offering includes a suite of outsourced technology solutions designed to facilitate the administration of intellectual property rights. As a technology innovator, HFA is leading the industry in establishing global data standards and is a founding member and Board member of the Digital Data Exchange (DDEX). Additionally, for the past three years HFA was recognized by *InformationWeek* on its Top 500 Relentless Innovators list. For more information about HFA visit our website at harryfox.com.







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